

PERIODIC DISCLOSURES

FORM NL-40

Business Acquisition through different channels

Insurer: ECGC Limited

Date: 31.03.2018

Registration No. 124

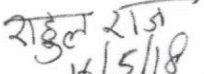
Date of Registration: 27th Sept. 2002

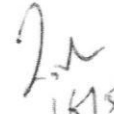
(Premium in Lakhs)

Sl.No.	Channels	Business Acquisition through different channels							
		Current Quarter		Same Quarter Previous Year		Up to the period		Same period of previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents								
2	Corporate Agents-Banks	0	0.00	0	0.00	0	0.00	0	0.00
3	Corporate Agents -Others								
4	Brokers	80	1,712.15	68	999.20	212	5,112.81	207	3,344.54
5	Micro Agents								
6	Direct Business	1,337	8,588.00	1,521	9,585.71	3,692	31,721.37	5,485	32,650.31
	Total (A)								
1	Referral (B)								
	Grand Total (A+B)	1,417	10,300.15	1,589	10,584.91	3,904	36,834.18	5,692	35,944.85

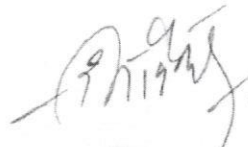
Notes:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold


 राहुल राज
 16/5/18
 राहुल राज
 Rahul Raj
 क.स./Emp. No. 1287
 AM (NMD)


 16/5/18
 AGM (NMD)

राजेश एम. जमनानी
 Rajesh M. Jhamnani
 क.स. No. 851


 16/05/18 -
 शिवाजी एम. नार्वेकर
 Shivaji M. Narvekar
 क.स./Emp. No. 444
 GM (NMD)

www.ecgc.in